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#### **FUND'S INFORMATION**

#### **Management Company**

Habib Asset Management Limited

#### **Board of Directors of the Management Company**

Mr. Ali Raza D. Habib Chairman Mr. Imran Azim Chief Executive Mr. Mohammad Ali Jameel Director

Director Mr. Mansoor Ali Vice Admiral (R) Khalid M. Mir Director

#### **CFO and Company Secretary**

Chief Financial Officer / Mr. Muhammad Shakeel Musani Company Secretary

#### **Audit Committee**

Mr. Mohammad Ali Jameel Chairman Mr. Ali Raza D. Habib Member Mr. Mansoor Ali Member

## Auditors

Ernst & Young Ford Rhodes Sidat Hyder A.F Ferguson & Co. **Chartered Accountants Chartered Accountants** Progressive Plaza, State Life Building, 1-C, Beaumont Road, Karachi. I.I. Chundrigar Road, Karachi.

Internal Auditors

## Trustee

#### Registrar Central Depository Company Gangjees Registrar Services of Pakistan Limited (Pvt.) Limited

CDC House, 99-B, Block 'B', S.M.C.H.S, 516, Clifton Centre, Block-5, Main Shahra-e-Faisal, Karachi. Khayaban-e-Roomi, Clifton, Karachi.

#### Bankers to the Fund Legal Advisor

Bank AL Habib Limited Mohsin Tayebaly & Co. Barristers & Advocates, 2nd Floor, DIME Centre, BC-4, Block 9, Kehkashan, Clifton, Karachi.

Registered Office: 1st Floor, Imperial Court, Dr. Ziauddin Ahmed Road, Karachi-75530

#### **DIRECTORS' REPORT**

The Board of Directors of Habib Asset Management Limited is pleased to present the condensed interim financial statements of First Habib Cash Fund (FHCF) for the nine months ended March 31, 2012.

#### MARKET REVIEW

The State Bank of Pakistan (SBP) has maintained the discount rate at 12.00% with inflation controlled during the third quarter of financial year 2012. The current account deficit went further deep to US\$2.95 billion despite an impressive gain on workers' remittances which grew to US\$8.59 from US\$6.96 billion of the corresponding period of 8 months of the previous year. The T-Bill cutoffs of 3, 6 and 12 months stood at 11.87%, 11.94% and 11.94%.

#### **FUND'S PERFORMANCE**

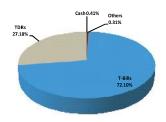
The net assets of the fund stood at Rs. 1,099 million as at March 31, 2012 against Rs. 569.98 million as at June 30, 2011. The fund remained invested mainly in T-Bills i.e. 72.10%. Due to better returns available on TDR in the month of March, 27.18% of net assets were invested in TDRs as on March 31, 2012. The fund earned net income of Rs. 94.80 million with annualized return of 11.21% p.a. during the nine months ended March 31, 2012.

#### **DIVIDEND DISTRIBUTION**

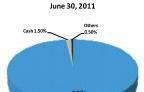
The Board of Directors has approved third interim cash dividend of Rs.2.70 per Unit for unit holders having 'C' class of Units, while 2.6953 bonus units for every 100 Units for other unit holders.

#### ASSET ALLOCATION





March 31, 2012



## FUTURE OUTLOOK

The discount rate is expected to be maintained at 12.00% despite the increase in government borrowings. The overall GDP growth in the financial year 2012 is expected to be in the range of 3% to 4%. Our investment policy is designed to provide consistent long term returns to the investors.

#### **ACKNOWLEDGMENT**

The Board is thankful to its valued Unit-holders, Central Depository Company of Pakistan Limited as Trustee, the Securities and Exchange Commission of Pakistan and the management of Lahore Stock Exchange for their support and cooperation. The Board also appreciates the employees of the Management Company for their dedication and hard work.

On behalf of the Board of Habib Asset Management Limited

April 07, 2012 Karachi Ali Raza D. Habib Chairman

# CONDENSED INTERIM STATEMENT OF ASSET AND LIABILITIES AS AT 31 MARCH 2012

| Assets   | Note   | (Unaudited)<br>31 March<br>2012<br>(Rupees | (Audited)<br>30 June<br>2011<br>in '000)———— |
|--|--------|--|--|
|  | -      | 204 500                                    | 0.400  |
| Bank balance   | 7<br>8 | 304,528                                    | 8,109  |
| Investments  | 8      | 795,784                                    | 563,229                                      |
| Placements   |        |  | - 440  |
| Income receivable  |        | 1,040                                      | 113  |
| Prepayments  |        | 10   | 111  |
| Preliminary expenses and floatation costs  Total assets                    |        | 2,411                                      | 2,872  |
| Total assets   |        | 1,103,773                                  | 574,434                                      |
| Liabilities Payable to Habib Asset Management Limited - Management Company |        | 1,105                                      | 3,595  |
| Payable to Central Depository Company of Pakistan Limited - Trustee        |        | 153  | 91   |
| Payable to Securities and Exchange Commission of Pakistan                  |        | 601  | 129  |
| Workers' Welfare Fund  | 9      | 2,332                                      | 399  |
| Accrued expenses and other liabilities                                     | 9      | 252  | 231  |
| Total liabilities  |        | 4,443                                      | 4.445  |
| Total habilities   |        | 4,440                                      | 4,440  |
| Net assets   |        | 1,099,330                                  | 569,989                                      |
| Unit holders' funds (as per statement attached)                            |        | 1,099,330                                  | 569,989                                      |
|  |        | (Number o                                  | f units)                                     |
| Number of units in issue   |        | 10,701,454                                 | 5,532,104                                    |
|  |        | (Rupe                                      | es)  |
| Net asset value per unit   |        | 102.73                                     | 103.03                                       |
| The wood Talas por anne  |        |  |  |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

For Habib Asset Management Limited (Management Company)

Chief Executive Director

#### CONDENSED INTERIM INCOME STATEMENT (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2012

|  | 31 March<br>2012 | Period from 10 March<br>to 31 march<br>2011 | Quarter<br>31 March<br>2012 | Period from 10 March<br>to 31 march<br>2011 |
|--|------------------|---|-----------------------------|---|
|  |                  | (Rupees                                     | in '000)                    |   |
| Income   |                  |   |                             |   |
| Profit on bank deposits  | 7,233            | 90  | 4,801                       | 90  |
| Income from Government Securities                                    | 91,069           | 2,835                                       | 28,301                      | 2,835                                       |
| Markup income on Placements  | 924              | 45  | 481                         | 45  |
| Net gain / (loss) on investments designated at fair                  |                  |   |                             |   |
| value through income statement                                       |                  |   |                             |   |
| <ul> <li>Net capital gain / (loss) on sale of investments</li> </ul> |                  |   |                             |   |
| classified as held for trading                                       | 833              | (3)   | (88)                        | (3)   |
| - Net unrealized gain / (loss) on revaluation of investments         |                  |   | (000)                       |   |
| classified as held for trading                                       | (488)            | (16)  | (309)                       | (16)  |
| Total income   | 99,571           | 2.951                                       | (397)                       | 2,951                                       |
| Total Income   | 99,571           | 2,951                                       | 33,186                      | 2,951                                       |
| Expenses   |                  |   |                             |   |
| Remuneration of Habib Asset Management Limited -                     |                  |   |                             |   |
| Management Company   | 8,016            | 221   | 2,852                       | 221   |
| Sales Tax on Management Fee  | 1,283            | -   | ,                           | .   |
| Remuneration of Central Depository Company of                        | '                |   |                             |   |
| Pakistan Limited - Trustee   | 1,280            | 38  | 454                         | 38  |
| Annual fee - Securities and Exchange Commission                      |                  |   |                             |   |
| of Pakistan  | 601              | 17  | 214                         | 17  |
| Brokerage  | 140              | 7   | 42                          | 7   |
| Settlement and bank charges  | 158              | 1   | 59                          | 1   |
| Auditors' remuneration   | 217              | 25  | 71                          | 25  |
| Amortisation of preliminary expenses and floatation costs            | 461              | 37  | 153                         | 37  |
| Annual listing fee   | 30               | 20  | 10                          | 20  |
| Mutual Fund Rating Fee   | 120              | 10  | 40                          | 10  |
| Printing charges   | 139              | 6   | 47                          | [ 6   |
| Worker's Welfare Fund  | 1,933            | 56  | 542                         | 56  |
| Total expenses   | 14,378           | 438   | 4,484                       | 438   |
|  | 85,193           | 2,513                                       | 28,702                      | 2,513                                       |
| Net element of income / (loss) and capital gain / (loss) included in |                  |   |                             |   |
| prices of units issued less those in units redeemed                  | 9,611            | 203   | (1,471)                     | 203   |
| Net income for the period  | 94 804           | 2 716                                       | 27 231                      | 2 716                                       |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Net income for the period

For Habib Asset Management Limited (Management Company)

94,804

27,231

Chief Executive Director

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2012

|  | Nine months<br>31 March<br>2012 | Period from 10 March<br>to 31 March<br>2011<br>(Rupees i | Quarter<br>31 March<br>2012<br>n '000) | Period from 10 March<br>to 31 March<br>2011 |
|--|---------------------------------|--|--|---|
| Net income for the period                          | 94,804                          | 2,716  | 26,774                                 | 2716  |
| Other comprehensive income / (loss) for the period | •                               | -  |  | -   |
| Total comprehensive income/ (loss) for the period  | 94,804                          | 2,716  | 26,774                                 | 2,716                                       |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

For Habib Asset Management Limited (Management Company)

Chief Executive Director

#### **CONDENSED INTERIM DISTRIBUTION STATEMENT (UNAUDITED)** FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2012

|   | 31 March<br>2012 | Period from 10 March<br>to 31 March<br>2011<br>(Rupees | 31 March<br>2012 | Period from 10 March<br>to 31 March<br>2011 |
|---|------------------|--|------------------|---|
| Undistributed income / (loss) brought forward   | 16,778           | •  | 40,863           | -   |
| Final cash dividend for class 'C' unit holders @ Rs. 3.00/- per unit and bonus units @ 2.9991/- for class 'A' and 'B' unit holders for every 100 units held as at 30 June 2011.     | (16,596)         |  | -                |   |
| Interim cash dividend for class 'C' unit holders @ Rs. 2.75/- per unit and bonus units @ 2.7382/- for class 'A' and 'B' unit holders for every 100 units held as at 5 October 2011. | (27,349)         |  | -                |   |
| Interim cash dividend for class 'C' unit holders @ Rs. 2.80/- per unit and bonus units @ 2.7859/- for class 'A' and 'B' unit holders for every 100 units held as at 9 January 2012. | (38,607)         |  | (38,607)         |   |
| Net income for the period   | 94,804           | 2,716  | 26,774           | 2,716                                       |
| Undistributed Income / (loss) carried forward   | 29,030           | 2,716  | 29,030           | 2,716                                       |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

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For Habib Asset Management Limited (Management Company)

Chief Executive Director

#### CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2012

|  | Nine months<br>31 March<br>2012 | Period from 10 March<br>to 31 March<br>2011 | Quarter<br>31 March<br>2012 | Period from 10 March<br>to 31 March<br>2011 |
|--|---------------------------------|---|-----------------------------|---|
|  | *****                           | (Rupees                                     | in '000)                    |   |
| Net assets at the beginning of the period  | 569,989                         | -   | 1,394,203                   | -   |
| Amount received on issuance of units   | 1,662,394                       | 465,330                                     | 478,471                     | 465,330                                     |
| Amount paid on redemption of units   | (1,179,804)<br>482,590          | (70,982)<br>394,348                         | (784,670)<br>(306,199)      | (70,982)<br>394,348                         |
| Net element of income and capital gain included in prices of units issued less those in units redeemed                         | (9,611)                         | (203)                                       | 1,471                       | (203)                                       |
| Final cash dividend for class C unit holders @ 3 per unit  | (9,958)                         | -   | •                           | -   |
| Interim cash dividend for class C unit holders @ 2.75 per unit   | (11,565)                        | -   | •                           | -   |
| Interim cash dividend for class C unit holders @ 2.80 per unit   | (16,919)                        | -   | (16,919)                    | <del>-</del>                                |
| Net income for the period  | 94,804                          | 2,716                                       | 26,774                      | 2,716                                       |
| Net assets at the end of the period  | 1,099,330                       | 396,861                                     | 1,099,330                   | 396,861                                     |
|  |                                 | (Number                                     | of Units)                   |   |
| Units at the beginning of the period   | 5,532,104                       | -   | 13,531,017                  | -   |
| Number of Units Issued   | 16,338,315                      | 4,647,044                                   | 4,690,519                   | 4,647,044                                   |
| Number of Units Redeemed   | (11,608,283)<br>4,730,032       | (705,587)<br>3,941,457                      | (7,735,863)<br>(3,045,344)  |   |
| Final Bonus units distribution @ 2.9991/- for class 'A' and 'B' units holders for every 100 units held as at 30 June 2011      | 66,367                          | -   | -                           | -   |
| Interim Bonus units distribution @ 2.7382/- for class 'A' and 'B' units holders for every 100 units held as at 05 October 2011 | 157,170                         | -   | -                           | <del>.</del>                                |
| Interim Bonus units distribution @ 2.7859/- for class 'A' and 'B' units holders for every 100 units held as at 9 January 2012  | 215,781                         | -   | 215,781                     | -   |
| Units at the end of the period   | 10,701,454                      | 3,941,457                                   | 10,701,454                  | 3,941,457                                   |
|  |                                 |   |                             |   |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

#### For Habib Asset Management Limited (Management Company)

Chief Executive

Director

#### CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2012

Nine months Period from 10 March Quarter Period from 10 March

|   | 31 March<br>2012 | to 31 March<br>2011 | 31 March<br>2012 | to 31 March<br>2011 |
|---|------------------|---------------------|------------------|---------------------|
| CASH FLOW FROM OPERATING ACTIVITIES   |                  | (Rupees             | s in '000)=      |                     |
| Net income for the period   | 94,804           | 2,716               | 26,774           | 2,716               |
| Adjustments for non-cash items  |                  |                     |                  |                     |
| <ul> <li>Net unrealized gain / (loss) on revaluation of investments<br/>classified as held for trading</li> </ul> | 488              | 16                  | 309              | 16                  |
| Workers' Welfare fund   | 1,933            | 56                  | 542              | 56                  |
| Net element of income /(loss) and capital gain /(loss) included in  | .,000            | 00                  | 0.2              | 00                  |
| prices of units issued less those in units redeemed   | (9,611)          | (203)               | 1,471            | (203)               |
| Amortisation of preliminary expenses and floatation costs   | 461              | 37                  | 153              | 37                  |
|   | 88,075           | 2,622               | 29,249           | 2,622               |
| (Increase) / Decrease in assets   |                  |                     |                  |                     |
| Investments   | (233,043)        | (389,574)           | 295,425          | (389,574)           |
| Placements  |                  | - 1                 | -                | ` -                 |
| Income receivable   | (927)            | (87)                | 619              | (87)                |
| Prepayments   | 101              | (235)               | 40               | (235)               |
| Preliminary expenses and floatation costs   | -                | (3,062)             | •                | (3,062)             |
|   | (233,869)        | (392,958)           | 296,084          | (392,958)           |
| Increase / (Decrease) in liabilities  |                  |                     |                  |                     |
| Payable to Habib Asset Management Limited - Management Company  | (2,490)          | 3,283               | (247)            | 3,283               |
| Payable to Central Depository Company of Pakistan Limited - Trustee   | 62               | 38                  | (18)             | 38                  |
| Payable to Securities and Exchange Commission of Pakistan   | 472              | 17                  | 214              | 17                  |
| Accrued expenses and other liabilities  | 21               | 55                  | 25               | 55                  |
|   | (1,935)          | 3,393               | (26)             | 3,393               |
| Net cash flow from operating activities   | (147,729)        | (386,943)           | 325,307          | (386,943)           |
| CASH FLOW FROM FINANCING ACTIVITIES   |                  |                     |                  |                     |
| Net receipts / (payments) from sale and redemption of units   | 482,590          | 394,348             | (306,199)        | 394,348             |
| Dividend paid during the period   | (38,442)         | -                   | (16,919)         | -                   |
| Net cash flow from financing activities   | 444,148          | 394,348             | (323,118)        | 394,348             |
| Net increase in cash and cash equivalents during the period   | 296,419          | 7,405               | 2,189            | 7,405               |
| Cash and cash equivalents at the beginning of the period  | 8,109            | -                   | 302,339          | -                   |
| Cash and cash equivalents at the end of the period  | 304,528          | 7,405               | 304,528          | 7,405               |
| Cash and cash equivalents at the end of the period comprise of :  |                  |                     |                  |                     |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Cash and cash equivalents at end of the period

Term deposit receipts maturity of 3 months and less

Chief Executive

For Habib Asset Management Limited (Management Company)

4,528

300,000

304,528

7,405

7,405

Director

4,528

300,000

304,528

7,405

7,405

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# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2012

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

(NBFC Rules).

First Habib Cash Fund (the "Fund") was established under a Trust Deed executed between Habib Asset Management Limited (HAML) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on 14 July 2010 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on 13 July 2010 under

Rule 67 of the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003

The Management Company of the Fund has been licensed to undertake Asset Management Services as Non Banking Finance Company under the NBFC Rules by the SECP. The registered office of the Management Company is situated at Imperial Court Building, Dr. Ziauddin Ahmed Road Karachi. Pakistan.

The Fund is an open-end mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. Units are transferable and can be redeemed by surrendering them to the Fund at the option of the unit holder.

The Fund has been formed to provide reasonable rate of return consistent with reasonable concern for safety of principal amount to the unit holders, along with facility to join or leave the fund at their convenience. The management team would seek to enhance returns through active portfolio management using efficiency tools.

and JCR-VIS has assigned fund stability rating of "AA+(f)' to the Fund.

The Fund has been categorized as an Open -End Money Market Scheme as per the criteria laid down by the Securities and Exchange Commission of Pakistan for

Pakistan Credit Rating Agency (PACRA) has assigned asset management rating of 'AM3 -'

categorisation of Collective Investment Schemes(CIS).

The objective of the Fund is to earn consistent returns with a high level of liquidity through a blend of money market and sovereign debt instruments. The Fund, in line with its investment objective, invest primarily in treasury bills, government securities and cash and near cash instruments.

Title of the assets of the Fund are held in the name of CDC as a trustee of the Fund.

### 2 BASIS OF PRESENTATION

2.1 These condensed interim financial statements have been prepared in accordance with International Accounting Standard - 34 "Interim Financial Reporting" as applicable in Pakistan, the Trust Deed, the NBFC Rules, Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by SECP. In case where the requirements

differ, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the

2.2 These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Fund for the year ended June 30, 2011.

# 3 SIGNIFICANT ACCOUNTING POLICIES

directives issued by the SECP prevail.

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements of the Fund for the year ended 30 June 2011.

#### CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of condensed interim financial information in conformity with approved accounting standards, as applicable in Pakistan, requires the Management Company to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual result may differ from these estimates.

The significant judgments made by the Management Company in applying accounting policies and the key sources of estimation uncertainty were the same as those that applied to financial statements as at and for the year ended 30 June 2011 except as mentioned in note 6.

#### FINANCIAL RISK MANAGEMENT

The Fund's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 30 June 2011.

#### ELEMENT OF INCOME / (LOSS) AND CAPITAL GAIN / (LOSS) INCLUDED IN PRICES OF UNITS SOLD LESS THOSE IN UNITS REDEEMED

To prevent the dilution of per unit income and distribution of income already paid out on redemption as dividend, an equalization account called "element of income / (loss) and capital gain / (loss) in prices of units sold less those in units redeemed" is created.

The "element of income / (loss) and capital gain / (loss) in prices of units sold less those in units

redeemed" account is credited with the amount representing net income and capital gain accounted for in the announced net asset value and included in the sale proceeds of units. Upon redemption of units, the "element of income / (loss) and capital gain / (loss) in prices of units sold less those in units redeemed" account is debited with the amount representing net income and capital gain accounted for in the last announced net asset value and included in the redemption price.

During the period, the Fund has revised its methodology for recognition of element of income / (loss) and capital gain / (loss) included in the prices of units sold less in those in the units redeemed in the financial statements. As per the revised methodology, element of income / (loss) and capital gain / (loss) included in the prices of units sold less those in units redeemed is recognised in the income statement to the extent it is represented by increase in net income and

capital gains earned during the year. Previously, the element of income / (loss) and capital gain /

(loss) included in the prices of units sold less those in the units redeemed represented by net income and capital gain carried forward from previous period was also recognised in the income statement. The effect of revision in the methodology has been incorporated in the current period. Had the methodology not been changed, net income and total comprehensive income for the year

would have been higher by Rs. 155,081. However, the change has no effect on the net assets of the Fund.

#### BANK BALANCES (Unaudited) (Audited) 31 March 30 June 2012 2011 (Rupees in '000)

Savings account 51 4 528 8.109 Term Deposits Receipts (TDRs) 5.2 300,000 304,528

8.109 7.1 Savings account carry profit rate from 10% to 11% (June 2011: 11%) per annum.

- 7.2 Term deposit receipts (TDRs) have tenor of one and three months (30 June 2011: nil) and carry profit rate of 12% to 12.25% per annum. These TDRs will mature up to 8 May 2012.

#### 8 INVESTMENTS - at fair value through profit or loss - held for trading

 
 795,784
 563,229

 795,784
 563,229
 Government securities 6.2

#### 8.1 Unrealised (diminution) / appreciation on investments at fair value through profit or loss

| Government Securities | (488) | (248) |
|-----------------------|-------|-------|
|                       | (488) | (248) |

#### 8.2 Government Securities

|                 |            |                       | Fac                               | e Value                                   |                        | As at 31 M     | arch 2012       |                                | Market                                    |
|-----------------|------------|-----------------------|-----------------------------------|---|------------------------|----------------|-----------------|--------------------------------|---|
| Issue date      | Tenor      | As at 01<br>July 2011 | Purchases<br>during the<br>period | Sold /<br>Matured<br>during the<br>period | As at 31<br>March 2012 | Carrying value | Market<br>value | Appreciation /<br>(diminution) | value as<br>percentag<br>of Net<br>Assets |
|                 |            |                       |                                   | (F  | Rupees in '00          | 0)             |                 |                                |   |
| 15-Jul-2010     | 1 Year     | -                     | 70,000                            | 70,000                                    | · -                    | -              | -               | -                              | _   |
| 10-Feb-2011     | 1 Year     | -                     | 50,000                            | 50,000                                    | -                      | -              | -               | -                              | _   |
| 21-Apr-2011     | 3 MONTHS   | 100,000               | -                                 | 100,000                                   | -                      | -              | -               | -                              | -   |
| 5-May-2011      | 3 MONTHS   | 80,000                | -                                 | 80,000                                    | -                      | -              | -               | -                              | -   |
| 2-Jun-2011      | 3 MONTHS   | 255,000               | 15,000                            | 270,000                                   | -                      | -              | -               | -                              | -   |
| 30-Jun-2011     | 3 MONTHS   | 20,000                | -                                 | 20,000                                    | -                      | -              | -               | -                              | -   |
| 14-Jul-2011     | 3 MONTHS   | -                     | 100,000                           | 100,000                                   | -                      | -              | -               | -                              | -   |
| 28-Jul-2011     | 3 MONTHS   | -                     | 30,000                            | 30,000                                    | -                      | -              | -               | -                              | -   |
| 25-Aug-2011     | 3 MONTHS   | -                     | 87,000                            | 87,000                                    | -                      | -              | -               | -                              | -   |
| 3-Nov-2011      | 3 MONTHS   | -                     | 250,000                           | 250,000                                   | -                      | -              | -               | -                              | -   |
| 17-Nov-2011     | 3 MONTHS   | -                     | 410,000                           | 410,000                                   | -                      | -              | -               | -                              | -   |
| 26-Jan-2012     | 3 MONTHS   | -                     | 272,000                           | 171,200                                   | 100,800                | 100,238        | 100,214         | (24)                           | 9.1                                       |
| 9-Feb-2012      | 3 MONTHS   | -                     | 330,000                           | 300,000                                   | 30,000                 | 29,700         | 29,693          | (7)                            | 2.7                                       |
|                 | 3 MONTHS   | -                     | 210,000                           | -   | 210,000                | 206,045        | 205,997         | (48)                           | 18.7                                      |
| 10-Mar-2011     |            | -                     | 50,000                            | 50,000                                    | -                      | -              | -               | -                              | -   |
| 7-Apr-2011      | 6 MONTHS   | 50,000                | 100,000                           | 150,000                                   | -                      | -              | -               | -                              | -   |
| 5-May-2011      | 6 MONTHS   | 70,000                | 300,000                           | 370,000                                   | -                      | -              | -               | -                              | -   |
| 19-May-2011     |            |                       | 250,000                           | 250,000                                   | -                      | -              | -               | -                              | -   |
| 16-Jun-2011     | 6 MONTHS   | -                     | 160,000                           | 160,000                                   | -                      | -              | -               | -                              | -   |
| 14-Jul-2011     | 6 MONTHS   | -                     | 155,000                           | 155,000                                   | -                      | -              | -               | -                              | -   |
| 14-Jul-2011     | 6 MONTHS   | -                     | 25,000                            | 25,000                                    | -                      | -              | -               | -                              | -   |
| 28-Jul-2011     | 6 MONTHS   | -                     | 509,000                           | 509,000                                   | -                      | -              | -               | -                              | -   |
| 11-Aug-2011     |            | -                     | 120,000                           | 120,000                                   | -                      | -              | -               | -                              | -   |
| 25-Aug-2011     |            | -                     | 50,000                            | 50,000                                    | -                      | -              | -               | -                              | -   |
| 8-Sep-2011      |            | -                     | 70,000                            | 70,000                                    | -                      | -              | -               | -                              | -   |
| 22-Sep-2011     |            | -                     | 160,000                           | 160,000                                   | -                      | -              | -               | -                              | -   |
| 6-Oct-2011      |            | -                     | 275,000                           | 275,000                                   | -                      | -              | -               | -                              | -   |
| 20-Oct-2011     |            | -                     | 70,000                            | -   | 70,000                 | 69,604         | 69,593          | (11)                           | 6.3                                       |
| 3-Nov-2011      |            | -                     | 65,000                            | -   | 65,000                 | 64,357         | 64,334          | (23)                           | 5.8                                       |
| 17-Nov-2011     | 6 MONTHS   | -                     | 50,000                            | -   | 50,000                 | 49,297         | 49,266          | (31)                           | 4.4                                       |
| 1-Dec-2011      | 6 MONTHS   | -                     | 25,000                            | -   | 25,000                 | 24,530         | 24,524          | (6)                            | 2.2                                       |
| 26-Jan-2012     | 6 MONTHS   | -                     | 187,000                           | -   | 187,000                | 180,469        | 180,208         | (261)                          | 16.3                                      |
|                 | 6 MONTHS   | -                     | 75,000                            | -   | 75,000                 | 72,032         | 71,955          | (77)                           |   |
| tal as at 31 M  | larch 2012 |                       |                                   |   | 812,800                | 796,272        | 795,784         | (488)                          |   |
| tal as at 30 Ju | ine 2011   |                       |                                   |   |                        | 563,477        | 563,229         | (248)                          |   |

Total as at 30 June 2011 563,477 563,229 (248)

#### 9 WORKERS' WELFARE FUND

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it is alleged that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs.0.5 million in a tax period, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honorable High Court of Sindh, challenging the applicability of WWF to the CISs, which is pending adjudication.

During last year, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. This clarification was forwarded by Federal Board of Revenue (FBR) (being the collecting agency of WWF on behalf of the Ministry) vide its letter dated October 06, 2010 to its members for necessary action. Based on this clarification, the FBR also withdrew notice of demand which it had earlier issued to one of the mutual funds for collection of WWF. However, the FBR

vide its letter dated January 04, 2011 have cancelled its earlier letter dated October 06, 2010 ab initio and issued

During the period, the Honorable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments

show cause notices to certain mutual funds for collecting WWF. In respect of such show cause notices, certain mutual funds have been granted stay by Honorable High Court of Sindh on the basis of the pending constitutional petition in the said court as referred above.

(30 June 2011 : Rs. 0.399 million) upto 31 March 2012.

brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional. The Management Company is hopeful that the decision of the LHC will lend further support to the Constitutional Petition which is pending in the SHC. However, keeping in view the uncertainty on the applicability of WWF to mutual fund, the management company as a matter of prudence has decided to continue to maintain the provision for WWF amounting to Rs. 2.332 million

10 EARNINGS PER UNIT Earnings per unit (EPU) for the nine months period ended 31 March 2012, has not been disclosed as in the

opinion of the management, determination of weighted average units for calculating EPU is not practicable. 11 TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the fund is required to distribute 90% of the net accounting income other than unrealized capital gains to the unit holders. The

management intends to distribute at least 90% of the income earned by the year end by this Fund to the unit

holders. Accordingly, no provision has been made in these condensed interim financial information.

## 12 FINANCIAL RISK MANAGEMENT

The Fund's accounting policy on fair value measurements is disclosed in the financial statements for the year ended June 30, 2011

# Fair value hierarchy

The Fund measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements: Level 1: Fair value measurements using quoted price (unadjusted) in an active market for identical assets

or liabilities. Level 2: Fair value measurements using inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurement using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

As at 31 March 2012, the categorisation of investments is shown below:

| -   |         |                     |         |
|---|---------|---------------------|---------|
|   | Level 1 | Level 2<br>(Rupees) | Total   |
| Government securities   | -       | 795,784             | 795,784 |
|   |         | 795,784             | 795,784 |
| As at 30 June 2011, the categorisation of investments is shown below: |         |                     |         |
|   | Level 1 | Level 2<br>(Rupees) | Total   |
| Government securities   | -       | 563,229             | 563,229 |
|   |         | 563 229             | 563 229 |

#### 13 TRANSACTIONS AND BALANCES WITH CONNECTED PERSONS (RELATED PARTIES)

Connected persons include Habib Asset Management Limited being the Management Company, First Habib Income Fund, First Habib Stock Fund, AL Habib Capital Markets (Private) Limited and Bank AL Habib Limited being companies under common management, Central Depository Company of Pakistan Limited being the trustee of the Fund and all other concerns that fall under common management or control.

The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market norms.

Remuneration to management company and trustee is determined in accordance with the provisions of Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, Non- Banking Finance Company and Notified Entities Regulation 2008 and the Trust Deed respectively.

Details of the transactions with connected persons are as follows:

| Details of the transactions with connected persons are                          | e as lonows:     |   |  |   |
|---|------------------|---|--|---|
|   | 31 March<br>2012 | Period from 10 March<br>to 31 March<br>2011 | 31 March<br>2012                         | Period from 10 Marc<br>to 31 March<br>2011  |
|   |                  | ` .   | ,  |   |
| Habib Asset Management Limited - Management Company<br>Management fee           | 8,016            | 221   | 2,852                                    | 221   |
| Central Depository Company of Pakistan Limited - Trustee Remuneration           | 1,280            | 38  | 454                                      | 38  |
| Bank AL Habib Limited   |                  |   |  |   |
| Profit on bank balances   | 1,217            | 90  | 372                                      | 90  |
| Details of the balances with connected persons are a                            | s follows:       |   | (Unaudited)<br>31 March<br>2012<br>(Rupe | (Audited)<br>30 June<br>2011<br>es in '000) |
| Habib Asset Management Limited - Management Company                             |                  |   | ,  | ,   |
| Management fee payable and formation cost                                       |                  | -   | 1,105                                    | 3,595                                       |
| Central Depository Company of Pakistan Limited - Trustee<br>Trustee Fee payable |                  | _   | 153                                      | 91  |
| Bank AL Habib Limited<br>Bank balances  |                  | _   | 4,528                                    | 8,109                                       |
| 13.1 Sale / Redemption of units for the period ended Marc                       |                  | months                                      | Poriod :                                 | from 10 March                               |
|   | 31               | March<br>1012                               |  | 31 March<br>2011                            |
| Units sold to:  | Units            | Rs. '000'                                   | Units                                    | Rs. '000'                                   |
| <b>Management Company</b><br>Habib Asset Management Limited                     | 102,277          | 10,450                                      | 336,776                                  | 3,678                                       |
| Associated Companies  |                  |   |  |   |
| - Bank AL Habib Limited   |                  |   | 1,010,249                                | 101,025                                     |
| - Habib Insurance Company Limited   | 2,457,847        | 251,000                                     | 750,394                                  | 75,196                                      |
| Other related parties   |                  |   |  |   |
|   | 28,183           | 2,875                                       | 8,026                                    | 804   |
| <ul> <li>Directors of the Management Company</li> </ul>                         |                  |   | 350                                      | 35  |
| - Executives of the Management Company  | 1,960            | 200   | 350                                      |   |
|   | 1,960<br>3,641   | 370   | 350                                      |   |

| Bonus units issued:  Management Company Habib Asset Management Limited  Other related parties - Directors of the Management Company - Executives of the Management Company - Habib Asset Management Limited- Employees Provident Fund - Mr. Imran Ali Habib | 31,961  2,303  224  355  257  257  256  257  256       | 3,206  231  22  36  26  26  26 | Units            | Rs. '000'   |
|---|--|--------------------------------|------------------|-------------|
| Management Company Habib Asset Management Limited  Other related parties - Directors of the Management Company - Executives of the Management Company - Habib Asset Management Limited- Employees Provident Fund - Mr. Imran Ali Habib                      | 2,303<br>224<br>355<br>257<br>257<br>257<br>257<br>256 | 231<br>22<br>36<br>26<br>26    |                  |             |
| Habib Asset Management Limited  Other related parties  - Directors of the Management Company  - Executives of the Management Company  - Habib Asset Management Limited- Employees Provident Fund  - Mr. Imran Ali Habib                                     | 2,303<br>224<br>355<br>257<br>257<br>257<br>257<br>256 | 231<br>22<br>36<br>26<br>26    |                  | -<br>-<br>- |
| Other related parties - Directors of the Management Company - Executives of the Management Company - Habib Asset Management Limited-<br>Employees Provident Fund - Mr. Imran Ali Habib  | 2,303<br>224<br>355<br>257<br>257<br>257<br>257<br>256 | 231<br>22<br>36<br>26<br>26    |                  |             |
| - Directors of the Management Company - Executives of the Management Company - Habib Asset Management Limited- Employees Provident Fund - Mr. Imran Ali Habib   | 224<br>355<br>257<br>257<br>257<br>257<br>256          | 36<br>26<br>26                 |                  | -<br>-<br>- |
| Executives of the Management Company     Habib Asset Management Limited-<br>Employees Provident Fund     Mr. Imran Ali Habib  | 224<br>355<br>257<br>257<br>257<br>257<br>256          | 36<br>26<br>26                 |                  | -           |
| - Habib Asset Management Limited-<br>Employees Provident Fund<br>- Mr. Imran Ali Habib  | 355<br>257<br>257<br>257<br>257<br>256                 | 36<br>26<br>26                 | -<br>-<br>-<br>- | -           |
| Employees Provident Fund - Mr. Imran Ali Habib  | 257<br>257<br>257<br>257<br>256                        | 26<br>26                       | <u>.</u>         | -           |
| - Mr. Imran Ali Habib   | 257<br>257<br>257<br>257<br>256                        | 26<br>26                       | <u> </u>         | -           |
|   | 257<br>257<br>256                                      | 26                             |                  |             |
|   | 257<br>256   |                                |                  |             |
| - Mr. Murtaza Habib   | 256  | 26                             |                  | -           |
| - Mr. Asghar D Habib  |  |                                | -                | -           |
| - Mr. Qumail Habib  | 257  | 26                             |                  | -           |
| - Mr. Abbas D Habib   |  | 26                             |                  | -           |
| - Mr. Ali Asad Habib  | 257  | 26                             | -                | •           |
| Units redeemed by:  |  |                                |                  |             |
| Associated Companies  |  |                                |                  |             |
| - Bank AL Habib Limited   |  | -                              | <u> </u>         | -           |
| - Habib Insurance Company Limited   | 2,387,850  | 244,000                        |                  | -           |
| Other related parties   |  |                                |                  |             |
| - Directors of the Management Company   | 12,425   | 1,250                          | -                | -           |
| - Executives of the Management Company  | 1,949  | 200                            |                  | -           |
| Units held by:  |  |                                |                  |             |
| Management Company  |  |                                |                  |             |
| Habib Asset Management Limited  | 472,689  | 48,559                         | 336,776          | 33,910      |
| Associated Companies  |  |                                |                  |             |
| - Bank AL Habib Limited   | <u>1,010,249</u>                                       | 103,783                        | 1,010,249        | 101,722     |
| - Habib Insurance Company Limited   | 1,785,894  | 183,465                        | 750,394          | 75,557      |
| Other related parties   |  |                                |                  |             |
| - Directors of the Management Company   | 42,400   | 4,356                          | 8,026            | 808         |
| - Executives of the Management Company  | 2,782  | 286                            | 350              | 35          |
| - Habib Asset Management Limited-   |  |                                |                  |             |
| Employees Provident Fund  | 6,978  | 717                            | -                | -           |
| - Mr. Imran Ali Habib   | 3,187  | 327                            | -                | -           |
| - Mr. Murtaza Habib   | 3,187  | 327                            |                  | -           |
| - Mr. Asghar D Habib  | 3,187  | 327                            |                  |             |
| - Mr. Qumail Habib  | 3,182  | 327                            |                  |             |
| - Mr. Abbas D Habib   | 3,187  | 327                            |                  |             |
| - Mr. Ali Asad Habib  | 3,187  | 327                            | <del></del> -    |             |

# 14 DATE OF AUTHORISATION FOR ISSUE

These interim financial information were authorised for issue by the Board of Directors of the Management Company on April 7, 2012.

#### 15 GENERAL

Figures have been rounded off to the nearest thousands of rupee.

For Habib Asset Management Limited (Management Company)

Chief Executive Director